SPANISH NATIONAL BIC’S ASSOCIATION
WHAT ABOUT ANCES?

- Founded in 1994
- Non-profit organization
- More than 30 business innovation centres:
WHAT ABOUT BIC’S?

BICs main mission is to support entrepreneurs and innovative start-ups

**BIC’s Objectives**

- Promote the creation of start-ups
- Promote new spin-offs
- Support entrepreneurs
- Business planning/Business model
- Cooperate with other institutions
WHAT IS EBN?

EBN NETWORK: “A COMMUNITY TO SHARE VALUES, GOALS AND PRESTIGE

- More than 200 BIC’s
- Founded in 1984 by the European Commission,
- Dynamic cluster (more than 25,000 entrepreneurs)
A small team of professionals based in Brussels
ANCES GOALS AND RESULTS

Main Goal

Benchmarking among the BIC’s members to support entrepreneurs and innovative start-ups

2020 Results

- More than 3,000 companies created
- More than 900 innovative companies created
- 35 companies obtained the EIBT seal
- More than 900 companies housed in the CEEI
- More than 2,300 Business Plans generated
- 87,500 m2 used to support entrepreneurs
- 3,900 jobs
COOPERATION WITH PUBLIC ADMINISTRATION

Cooperation, especially with Public Administration
ANCES collaborates with Empresa Nacional de Innovación S.A. (ENISA) being one of the main providers of bankable projects within the different financing programs (young people, entrepreneurs and SMEs).

- The Association has submitted 200 projects to this program with direct funding of more than 12 million euros.

The Spanish Patent and Trademark Office channels information and dissemination services through ANCES and its members.

The ANCES BAN Business Angels Network aims to expand access to private investment for EIBTS projects (of Innovative Technology-Based Companies).
The School of Industrial Organization (EOI) and ANCES work on projects that promote entrepreneurial activity, supporting the training of entrepreneurs and their international mobility.

The Repsol Foundation has made ANCES participate in its Entrepreneurs Fund program.

The Agreement signed with Sabadell Startup implies the participation in a strategic program that allows supporting young innovative and technological companies.

The agreement with the Bankinter Innovation Foundation allows channelling innovative projects from the ANCES to the entrepreneurs program under the modality of Capital Investment and Co-investment.
ANCES INITIATIVES

ANCES INVESTEMENT

ANCES Investment is a financing instrument for business projects to facilitate the connection between investors and innovative projects throughout Spain. The objective is to improve the image, positioning and competitiveness.

How does it work?

- Project identification
- Selection
- Evaluation
- Allocation of projects to the two lines:
  » Seed Investment
  » Growth Investment

Who can get in?

- CEEIs

How can I get in?

- Project identification
- Selection
- Evaluation
- Allocation of projects to the two lines:
  » Seed Investment
  » Growth Investment

When can I get in?

- CEEIs

How does it work?

- Project identification
- Selection
- Evaluation
- Allocation of projects to the two lines:
  » Seed Investment
  » Growth Investment

Who can get in?

- CEEIs

How can I get in?

- Project identification
- Selection
- Evaluation
- Allocation of projects to the two lines:
  » Seed Investment
  » Growth Investment

When can I get in?

- CEEIs

How does it work?

- Project identification
- Selection
- Evaluation
- Allocation of projects to the two lines:
  » Seed Investment
  » Growth Investment

Who can get in?

- CEEIs

How can I get in?

- Project identification
- Selection
- Evaluation
- Allocation of projects to the two lines:
  » Seed Investment
  » Growth Investment

When can I get in?

- CEEIs
ANCES OPEN INNOVATION

It establishes collaboration agreements with large tractor companies to organize a transfer activity between the innovation needs of companies and the initiatives, innovative projects, entrepreneurs or start-ups.

Two main activities:

• **Identify ideas and projects** of interest to the company among the initiatives and provide technical assistance to assess the possibility of collaboration, promotion or investment.
• **To present to companies innovative ideas and projects** generated in order to provide them with direct and updated information on the innovation activity that is currently being developed.
EIBT CERTIFICATION

Technology Based Innovative Enterprise

- To promote the creation of business initiatives based on innovations and new developments

- They must arise from within the centres or entities where there is the strongest technological and research potential in each region.
ANCES ACADEMY

- ANCES internal training academy

- Main objective: to update the knowledge of the professionals of our network of CEEIs / BICs

- One webinar each month

- The speaker, who is an expert on a subject, presents certain ideas or experiences about knowledge in innovation and entrepreneurship.
EUROPEAN PROJECTS – I EAS IT

- Project title: Interactive Early Stage Crisis Intervention Toolkit
- Description: to enable SMEs facing an acute business crisis to precisely determine the crisis status, identify causes and initiate appropriate countermeasures. At the same time, entrepreneurs are trained to prevent future company crises.
- Financing line: Innovation
- Execution period: 2020-2022
EUROPEAN PROJECTS – SFEC

• Project title: Sustainable Futures For Enterprise Centres

• Description: to capture inspirational case studies and best practice examples of enterprise centres and other public buildings which have implemented innovative sustainable and climate change programmes to reduce the carbon footprint, improve the services/supports and future proof the infrastructure of their enterprise centre.

• Financing line: Sustainable Development Goals

• Execution period: 2020-2022
EUROPEAN PROJECTS – INDEED

- Project title: Innovative Digital Pedagogies for Entrepreneurship Educators
- Description: to increase the ability and motivation of Entrepreneurship Educators to embrace inclusive digital pedagogy and tools in their training and mentoring.
- Financing line: Vocational education and training
- Execution period: 2021-2023
ANCES - Asociación Nacional de CEEIs Españoles
Location: Avda. Juan López Peñalver, 21  29590 – MÁLAGA
Phone: +34 616 366 841
Website: www.ances.es
Email: ances@ances.com   Rafael.sancho@ances.com
Twitter: @AncesSpain

Facebook: Ances Spain