

SPANISH NATIONAL BIC'S ASSOCIATION



**EU4Digital Facility awareness event
18th of July, 2023**



WHAT ABOUT ANCES?

- Founded in 1994
- Non-profit organization
- More than 33 business innovation centres:



WHAT ABOUT BIC'S?

BICs main mission is to support entrepreneurs and innovative start-ups

BIC's Objectives

- Promote the creation of start-ups
- Promote new spin-offs
- Support entrepreneurs
- Business planning/Business model
- Cooperate with other institutions



WHAT IS EBN?



EBN NETWORK: “A COMMUNITY TO SHARE VALUES, GOALS AND PRESTIGE

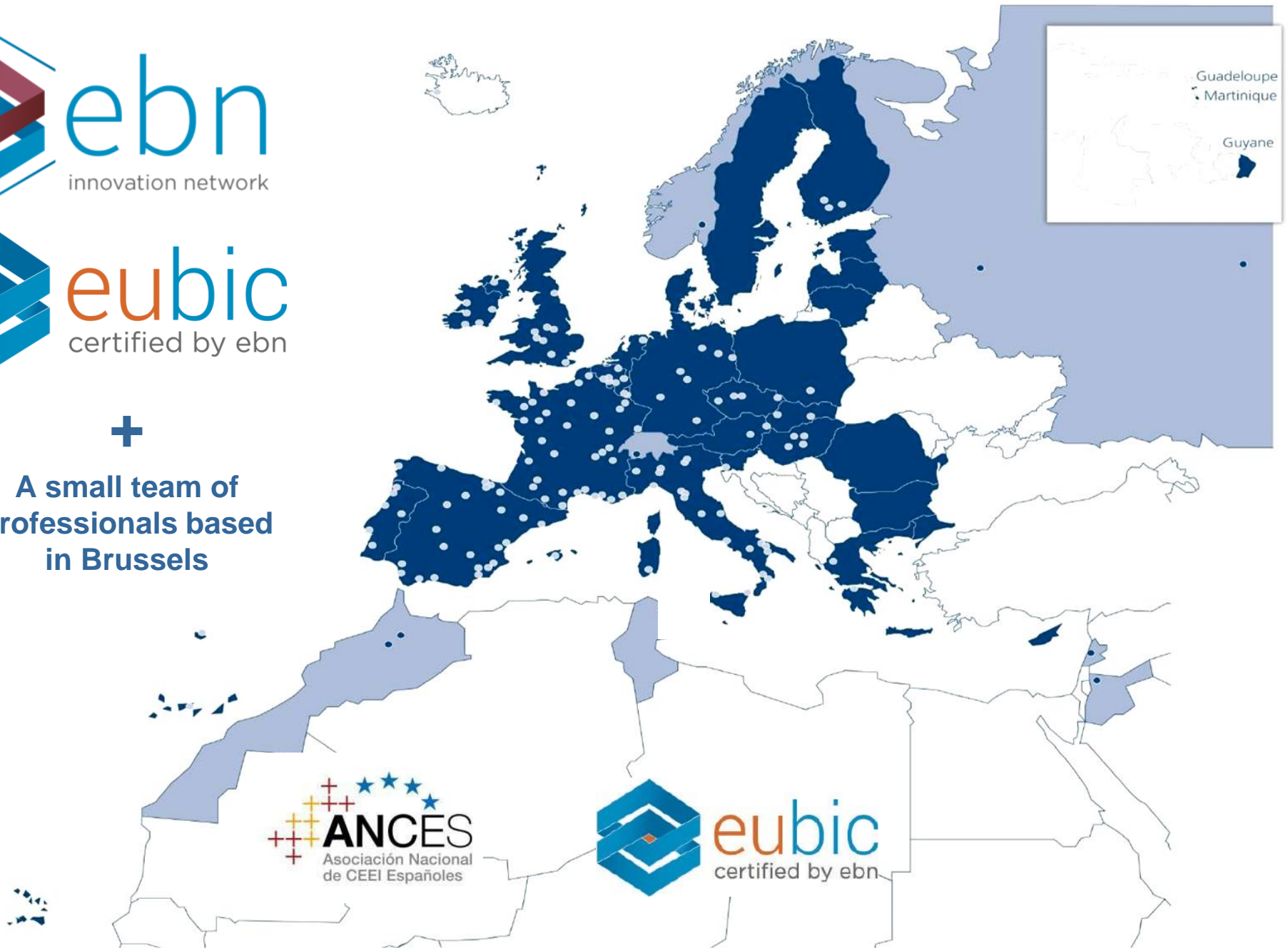
- Founded in 1984 by the European Commission,
- More than 106 Certified EU|BICs (35 countries) and over 43 Associate members and 20 satellites
- More than 165 members in Europe operating in 35 countries.
- More than 630 business experts and partners
- More than 36,000 startups supported



MORE THAN 200 CENTRES



A small team of
professionals based
in Brussels



ANCES GOALS AND RESULTS

Main Goal

Benchmarking among the BIC's members to support entrepreneurs and innovative start-ups

2022 Results

- More than 3,000 companies created
- More than 900 innovative companies created
- 35 companies obtained the EIBT seal
- More than 900 companies housed in the CEEI
- More than 2,300 Business Plans generated
- 87,500 m2 used to support entrepreneurs
- 3,900 jobs



COOPERATION WITH PUBLIC ADMINISTRATION

Cooperation, especially with **Public Administration**



NETWORKING AND COOPERATION AGREEMENTS

ANCES collaborates **with Empresa Nacional de Innovación S.A. (ENISA)** being one of the main providers of bankable projects within the different financing programs (young people, entrepreneurs and SMEs).

- The Association has submitted **200 projects** to this program with direct funding of more than 12 million euros

The Spanish Patent and Trademark Office channels information and dissemination services through ANCES and its members.

The ANCES BAN Business Angels Network aims to expand access to private investment for EIBTS projects (of Innovative Technology-Based Companies)



NETWORKING AND COOPERATION AGREEMENTS

The **School of Industrial Organization (EOI)** and ANCES work on projects that promote entrepreneurial activity, supporting the training of entrepreneurs and their international mobility

The **Repsol Foundation** has made ANCES participate in its Entrepreneurs Fund program

The Agreement signed with **Sabadell Startup** implies the participation in a strategic program that allows supporting young innovative and technological companies

The agreement with the **Bankinter Innovation Foundation** allows channelling innovative projects from the ANCES to the entrepreneurs program under the modality of Capital Investment and Co-investment



**FONDO DE
EMPREENDEDORES**



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BStartup S

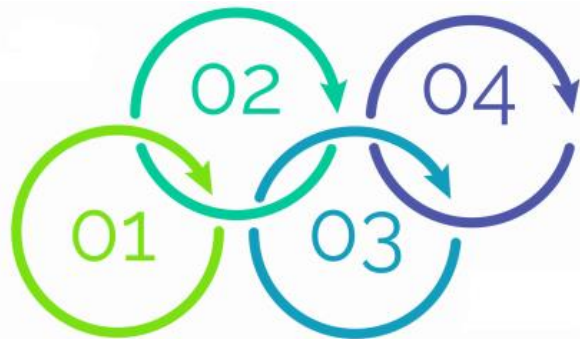


ANCES INITIATIVES

ANCES INVESTEMENT

ANCES Investment is a financing instrument for business projects to facilitate the connection between investors and innovative projects throughout Spain. The objective is to improve the image, positioning and competitiveness.

How does it work?



- *Project identification*
- *Selection*
- *Evaluation*
- *Allocation of projects to the two lines:*

» **Seed Investment**

» **Growth Investment**

Who can get in?

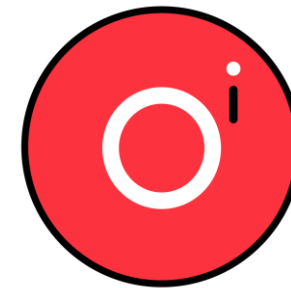


ANCES OPEN INNOVATION

It establishes collaboration agreements with large tractor companies to organize a transfer activity between the innovation needs of companies and the initiatives, innovative projects, entrepreneurs or start-ups.

Two main activities:

- **Identify ideas and projects** of interest to the company among the initiatives and provide technical assistance to assess the possibility of collaboration, promotion or investment.
- **To present to companies innovative ideas and projects** generated in order to provide them with direct and updated information on the innovation activity that is currently being developed.



2023
ANCES OPEN
INNOVATION



EIBT CERTIFICATION

Technology Based Innovative Enterprise

- To promote the creation of business initiatives based on innovations and new developments
- They must arise from within the centres or entities where there is the strongest technological and research potential in each region.



ANCES ACADEMY

- ANCES internal training academy
- Main objective: to update the knowledge of the professionals of our network of CEEIs / BICs
- One webinar each month
- The speaker, who is an expert on a subject, presents certain ideas or experiences about knowledge in innovation and entrepreneurship.



EUROPEAN PROJECTS – RESOURCE

- Project title : Regional project development assistance for the uptake of an Aragonese circular economy
- Description: RESOURCE through the involvement of 10 pilot projects in Aragon, Spain, directly linked to circular practices, that have been selected to participate in a series of activities (workshops, webinar, etc.) with the aim of preparing them to present their deck – investment speech- to different investors networks .The project reflects a strong interest from the Aragon Ecosystem to shift to circular economy – CE- and guarantees a sustainable pipeline of projects to test the RESOURCE methodology. The project have to raise up 20 M€ of investment for this CE projects
- Execution period: 2022-2025

Regarding European Projects's collaboration, [three Eastern partnership neighbours in the South Caucasus](#) was established in 2009, to support political, social and economic reform efforts in these countries with the aim of increasing democratisation and good governance, energy security, environmental protection, and economic and social development. Also as part of legal entities established in the associated countries, Armenia, Georgia and Ukraine, can take part in Horizon Europe proposals. Also in January, 2023, Azerbaijan, as a third country – low to middle income countries, can participate can participate in a Horizon Europe project together with institutions from EU Member States and associated states

RESOURCE

ANCES
Asociación Nacional
de CEEI Españoles

eubic
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ANCES - Asociación Nacional de CEEIs Españoles

Location: Avda. Juan López Peñalver, 21 29590 –
MÁLAGA

Phone: +34 951010621

Website: www.ances.es

Email: presidente@ances.com , Álvaro Simón de Blas – Presidente-

Twitter: @AncesSpain



Facebook: Ances Spain