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EU4Digital Facility awareness event

## The role of the private sector in the development of the high-performance incubation in the Eastern Partner countries

8 August 2023, 10:00 - 12:00 (GMT+3)

### SPEAKERS



**Traian Chivriga**  
Partner, XY Incubator, Moldova

**Traian Chivriga**, an experienced professional in startups and business development, is a Co-Founder and Partner at Business Angels Moldova (BAM) where he has invested in and supported seven local startups. As a Partner at XY Partners, he's spearheaded the creation of over 250 companies through operational support and leveraging their business network. A passionate participant in the Moldovan startup ecosystem, Traian draws deep satisfaction from seeing these ventures thrive. He's a proud AC Milan fan, an enthusiast of the Dune novels, and finds guidance in the wisdom of Marcus Aurelius for both personal and professional life.



**XY Incubator** is the home for new ideas. We incubate entrepreneurs with an innovative idea helping them build a product, find a team, get the first clients and attract the first pre-seed round of financing.



**Ketevan Ebanoidze**  
Co-founder, IMPACT HUB Tbilisi, Georgia

**Ketevan Ebanoidze** is a co-founder and Co-CEO of Impact Hub Tbilisi. She currently manages the Impact Hub Tbilisi team and the constantly growing community. She is responsible for fundraising, designing and implementing programs aimed at promoting entrepreneurship among diverse communities. Ketevan co-founded ZEG Tbilisi Storytelling Festival and Pre-acceleration program for early-stage tech startups. Since 2020 She is a lecturer at Business and Technology University, where she is leading a course on Introduction to Entrepreneurship.

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**Impact Hub Tbilisi** (IHT) is part of the rapidly expanding global network, connected to 100+ Impact Hubs and 20,000+ members. It is a professional membership organization dedicated to individuals, enterprises, start-ups, and organizations making a positive impact in Georgia. Members benefit from an inspiring space, professional support, and a diverse community. Impact Hub Tbilisi focuses on innovative programs, events, and cutting-edge content.



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**Pegor Papazian**  
CDO, TUMO Labs, Armenia

**Pegor Papazian** is the Chief Development Officer of the TUMO Center for Creative Technologies and has played a lead role in developing its learning management system and pedagogical content. He was previously Head of Program Development at the United States Agency for International Development, CEO of the National Competitiveness Foundation of Armenia, and founder of Bazillion Beings. Pegor graduated from the University of Chicago Booth School of Business, holds a Master's degree in computer science from MIT, where he was a member of the AI Lab, and a Bachelor's in architecture from the American University of Beirut.



**TUMO Labs** is a tuition-free applied science and engineering hub connecting higher-education with industry. The TUMO Labs education program is based on the just-in-time methodology so that our projects and guided self-learning content correspond to the latest developments relevant to evolving tech and science industries. The TUMO Labs education program consists of guided self-learning and project-based learning. Our incubation program stresses knowledge and practical skills in the fields of technology, applied science, and engineering, equipping participants with the competitive skills needed to succeed in a globally connected ecosystem.



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**Nazar Podolchak**  
CEO & founder, Tech Start UP School, Ukraine

**Nazar Podolchak** is the CEO of Tech StartUp School, Director of the Scientific Park of Lviv Polytechnic National University, and an Honorary Ambassador of Lviv. He actively contributes to the development of the regional innovation ecosystem, showcasing his commitment to fostering

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growth and progress in that field. With his multifaceted roles, Nazar Podolchak plays an important part in nurturing innovation and entrepreneurship, facilitating collaboration, and creating opportunities for youth talents in the tech and startup industry.



**Tech Startup School** (TSUS) was created at the Lviv Polytechnic National University in 2017 to help innovators, led by business coaches and mentors, go from the idea of a startup to building a business model, finding investment and commercializing an innovative project. The mission of Tech Startup School is to create a comfortable innovation environment for the production and implementation of creative ideas and successful startups. TSUS provides training for different target groups; business incubation and tech acceleration; coworking services and access to infrastructure for startups. It provides access to ASolutionHub with consulting, coaching, mentoring, problem-solving, expert support for startups; crowdfunding platform Start Era; specialized Biotech laboratories for innovations; scientific and technological laboratory of prototyping "Tech LabInno", and escorts innovative ideas to Scientific Park.



**Aliona Rotaru**  
Executive Director, Dreamups Innovation and Entrepreneurship  
Accelerator, Moldova

**Aliona Rotaru** is the Executive Director at Dreamups for 3.5 years, passionate about impact entrepreneurship, innovation and technology, and all her life is an actively involved citizen in the local community. She is a feminist and a promoter of equal access to opportunities for women in Moldova, as well as encouraging women to consider a career in entrepreneurship.



**Dreamups Innovation and Entrepreneurship Accelerator** is an organization which develops an entire ecosystem of programs: education and simulation programs for students in schools and universities; Startup accelerators, idea stage and traction; a product leadership and product management school for IT outsourcing companies in Eastern Europe, community building events and an angel investors network. In eight years, Dreamups worked with almost 7,000 direct beneficiaries, generated over 50 startups from scratch, and raised 750,000 euros for eight startups.